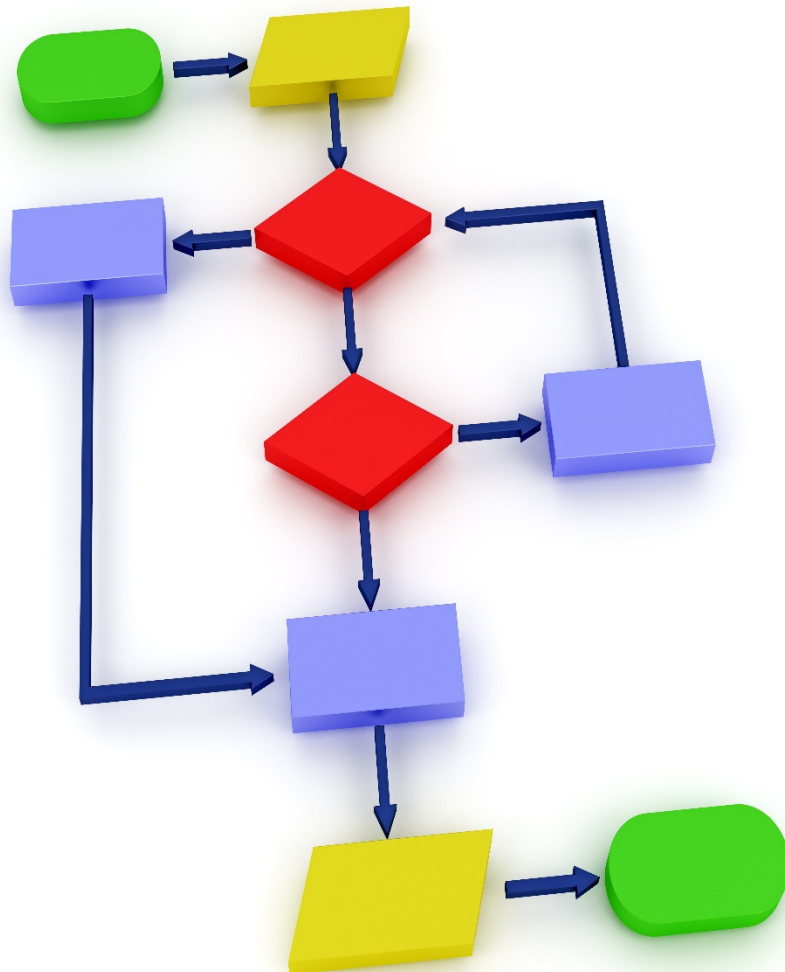




On-Call Organizational Strategy Services

Jesus H. Saenz, Jr., IAP

January 13, 2022



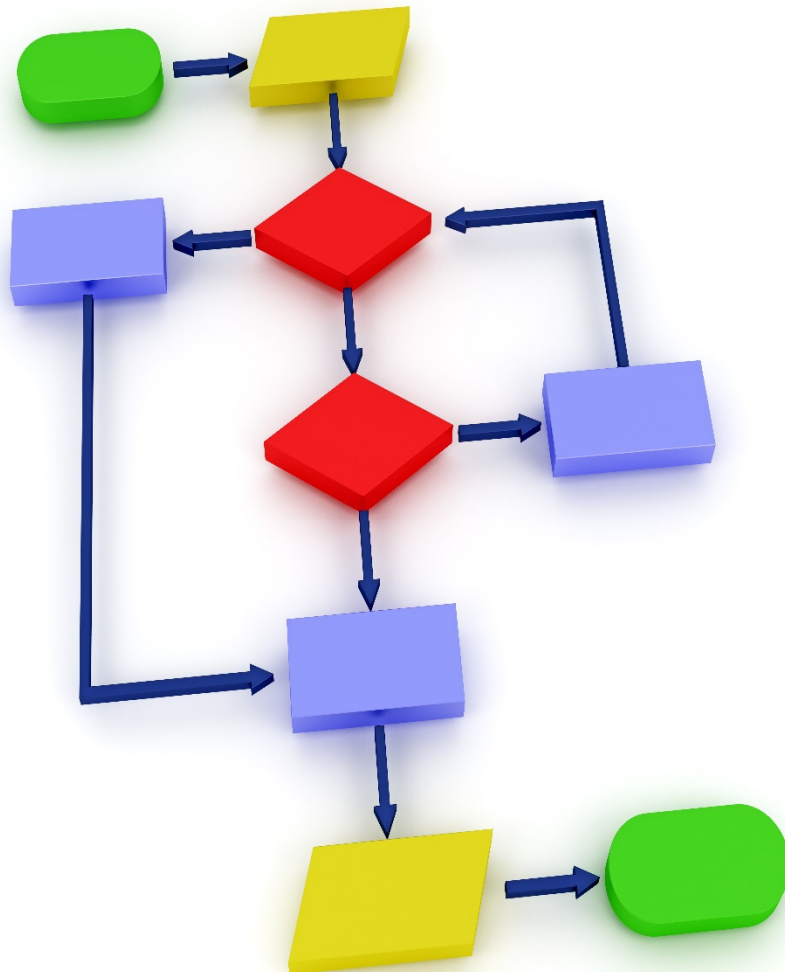
Organizational Strategy Services:

- Organizational Strategy
- Change Management
- Engaged Leadership
- Implementation and Execution Support

RFP for ON-CALL ORGANIZATIONAL STRATEGY CONSULTING SERVICES Score Summary *FINAL EVALUATION JULY 22, 2021	Maximum Points	Kaeppel Consulting LLC San Antonio, TX 78232	Pasley Management Group, L.P. Fort Worth, TX 76102
A - Experience, Background, Qualifications	30	18.75	38.75
B - Proposed Plan	30	12.00	25.00
A - B Sub-Total	60	30.75	63.75
C - Price	20	16.22	11.30
D - Local Preference Program	10	0.00	0.00
E - Veteran Owned Small Business Preference Program	10	5.00	0.00
TOTAL SCORE	100	51.97	75.05
RANK BASED ON TOTAL SCORE		2	1

Solicitation

- Request For Proposal released on 3/29/2021
- 8 Proposals received on 4/28/2021
 - 2 Firms selected for interviews in July 2021



Fiscal Impact & Term

- **\$30,000** budgeted and available in the FY 2022 Airport Maintenance and Operating Fund
- **3 years** with the option to extend for two, one-year periods
- Total contract impact over the potential five year term is **\$150,000**



On-Call Organizational Strategy Services

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